





#### GRAVITA SENEGAL S.A.U.

#### AUDITOR'S REPORT

- 1 We have audited the attached Balance Sheet of GRAVITA SENEGAL SAU as at 31st March 2016 and the Profit and Loss Account of the Company and the Cash Flow Statement of the Company for the Year ended on that date, annexed thereto. These financial statements are the responsibility of the Companies Director's. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2 We conducted our audit in accordance with the applicable Auditing Standards. These Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test trasis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by Director's, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.
- 3 : We hereby report as under:
- a. We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit.
- bilin our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books.
- c The Balance Sheet and the Profit and Loss Account dealt with by this report are in agreement with the books of account.
- d In our opinion, the Balance Sheet and Profit and Loss Account dealt with by this report comply with the applicable Accounting
  Standards.
- e On the basis of the representations reserved from the directors of the Company as on 31st. March, 2016 and taken on record by the Board of Directors of the Company, we report that none of the directors are disqualified as on 31st March, 2016 from being appointed as a director.
- f in our opinion and to the best of our information and according to the explanations given to us, the said accounts read with the significant accounting policies and notes to accounts give a true and fair view, and in conformity with the generally accounting principles:
- i) In case of the Balance Sheet, of the state of allairs of the Company as at 31st March, 2016.
- [ii] In case of the Profit and loss account, of the Profit for the Year ended on 31st March 2016.

CABINET IBRAHIMA DIAGNE
(CHARTERED ACCOUNTANTS & CONSUL (ANTS)
LOT MOSB HANN MARISTES, DAKAN
Place : Senegal
Dated :

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# Gravita Senegal S.A.U.

BALANCE SHE	ET AS AT 31st		and all the second seco
		Amount li	n CFA
PARTICULARS	Notes	As at 31st March 2016	As at 31st Mar 2015
EQUITY AND LIABILITIES			
Shareholder's Funds			
Share Capital	1	238,000,000.00	238,000,000
Reserves & Surplus	2	171,418,138	184,177,044
원		409,418,138	422,177,044
Current Liabilities -			***************************************
Trade Payables	.3	117,720,955	55,942,456
Other Current Liabilities	4	292,037,291	10,375,950
Short Term Provisions	5	2,725,932	7,745,891
		412,484,178	74,064,298
TOTAL		821,902,316	496,241,342
ASSETS			
Non Current Assets			
Fixed Assets			
Tangible Assets	6	97,849,509	83,180,630
Intangible Assets	O		
Long Term Loans and Advances	7	11,237,453	10,001,529
기계		109,086,962	93,182,159
Current Assets			
Inventories	8	562,994,033	172,382,979
frade Receivables	9		116,095,726
Cash and Bank Balances	10	108,910,664	60,878,981
Short Term Loans and Advances	11	40,910,656	53,701,496
		712,815,354	403,059,183
TOTAL Significant Accounts Policies & Notes to Account		821,902,316	496,241,341

Significant Accounting Policies & Notes to Accounts
As per our report of even date attached

CABINET IBRAHIMA DIAGNE
[CHARTERED ACCOUNTANTS & CONSULTANTS] CONSULTANTS]
LOT MOSB HANN MARISTES, DAKAR
Place: Senegal
Dated:

Cabine per life is a light of the consultants of the consultant of the

For & on behalf of Boord, For Gravita Senegal 5.AA)

Director





# Gravita Senegal S.A.U.

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STATEMENT	OF PROFITS AND FACE DAY	R THE YEAR ENDED STAT MARCH SOLE

According to the second	Amount in CFA		
PARTICULARS	Notes	Period ended 31st March 2016	Period ended 31st March 2015
INCOME			
Revenue from Operations (gross)	12	2,259,943,100	
Revenue From Operation (net)	77	2,259,943,100	2,462,415,15
Other Income	13	A,EJ9,843,100	2,462,415,151
Total Revenue (I)		2,259,943,100	87,127,56 2,549,642,71
EXPENDITURES			Compression and the Compression of the Compression
Cost of Material Consumed			:
Purchase of Stock in Trade	14	1,767,650,423	1,608,526,54
Change in Inventory of Finished Goods, WIP & Stock	15	217,730,062	117,076,48
In Trade	16	(278,712,801)	(19,296,89)
Employee Bonefit Expenses Finance Costs	17	158/989/058	144,793,319
	2.8	Like in the could be design.	29,488,890
Depreciation and Amerization Expenses Other Expenses	6	24,975,978	91,061,694
Total Expenses (II)	19	258,921,459	453,320,04
Total ("Xballede [4])		2,148,953,580	2,424,970,093
Teach Ale Mark		The second second	Management of the second second second second second
Profit Before Exceptional, Extreordinary Items & Tax (1-)	)	110,089,520	124,572,628
Add: Exceptional Items	***		A STATE OF THE PARTY OF THE PAR
Profit Before Extraordinary Items & Tax			
Extraordinary Items	\$00do	110,989,520	124,572,628
Prior Period Income			Anna de la companya del la companya de la companya
Profit Before Tex			
Loss: Tax Expense	exception (	110,989,520	124,572,628
Prior Period Tex			
Current Tax			
Deforred Tex		16,648,428	18,665,894
			· -
Not Profit for the year	Parting P		
ARNINGS PER SHARE (EPS)	\$,050.0	94,341,092	105,888,734
ANNINGS PER SHARE (EPS)	1 2000		
ANTHROS PER SHAKE (EPS)	1 6863	28 A 8 A 8 A 8 A 8 A 8 A 8 A 8 A 8 A 8 A	
Josic (Annual)			
		3,904 3,964	4,449

As per our report of even date attached

For & on buhalf of Board For Gravita Sonegal S.A.U.

Director





(Amount in CFA) As At As At 31st March 2016 31st March, 2015 SHARE CAPITAL **Authorized Equity Share Capital** 238,000,000 238,000,000 23800 Equity Shares of CFA 10000 each Issued, Subscribed & Paid up Capital 238,000,000 238,000,000 23800 Equity Shares of CFA 10000 each 238,000,000 238,000,000

#### Reconciliation of the shares outstanding is set out below:

	No. of Shares As At 31st March 2016	Amount As At 31st March 2016	No. of Shares As At 31st March, 2015	Amount As At 31st March, 2015
Equity shares				
At the beginning of the Year	23,800	238,000,000	23,800	238,000,000
Issued during the year			•	_
Equity Shares at the end of the year	23,800	238,000,000	23,800	238,000,000

### 1.2 Terms/Rights attached to Equity Shares

The company has only one class of equity shares having a face value of CFA 10000 per share (CFA 10000 per share). Each equity share holder is entitled to one vote per share.

In the event of liquidation of the company, the holders of equity shares will be entitled to receive the remaining assets of the company, after distribution of all preferential amounts.

#### Shares held by the holding/ultimate holding company and/or their subsidaries/associates: -Holding Company Gravita Netherlands B.V. Netherlands 100%

Aggregate number of bonus shares issued, shares issued for consideration other than cash and shares bought back during the period of five years immediately preceding the reporting date:- NIL

### Details of shareholders holding more than 5% shares in the company

	<ul> <li>1 (2) (2) (3) (3) (3) (3) (4) (4) (4) (4) (4) (4) (4) (4) (4) (4</li></ul>	At rch 2016	As A Bist Mar,	
Shareholders Name	No. of share (CFA10,000 each fully paid up)	% holding	No. of share (CFA10,000 each fully paid up)	% holding
Gravita Netherlands B.V.	23,800	100%	23,800	100%

#### **RESERVES AND SURPLUS**

Surplus/(deficit) in the statement of profit and loss Opening balance Profit for the year

Less: Appropriations Equity dividend 2014-15

**Net Surplus** 

Total reserves and surplus

As At	As At
31st March 2016 3	1st March, 2015
184,177,044	473,370,311
94,341,092	105,886,734
107,099,998	395,080,000
171,418,138	184,177,044
171,418,138	184,177,044



No.         Name of Asset         As on 1.04.2015         As on 1.04.2015         As on 1.04.2015         As on 1.04.2015         To the Year (In %)         Up to 1.04.2015           1. No.         Name of Asset         (In %)         1.1.433.000         As on 1.04.2015         For the Year (In %)         1.1.433.000         As on 1.04.2015         Poductions (In %)         1.1.433.000         As on 1.04.2015         Poductions (In %)         1.1.433.000         Poductions (In %)         Poductions (In %)	No. Name of Asse	et										-	1 - 2	,
Rate of Dep.         As on Addition         Deductions         Adjustments         31.03.2016         As on 1-04-2015         For the Year         Deductions         31           (In %)         1-04-2015         Addition         Deductions         Adjustments         31.03.2016         As on 1-04-2015         For the Year         Deductions         31.03.2016         As on 1-04-2015         Per print         As on 1-04-2015         Per print	No. Name of Asse	et				Gross Block				Deprecia	tion		Net Block	ock
Free Hold Land         0         11,433.000         -         -         -         11,433.000         -         <	1		Rate of Dep.	As on 1-04-2015	Addition	Deductions	Adjustments	31.03.2016	As on 1-04-2015	For the Year	Deductions	Up to 31.03.2016	As 01-04-15	As on 31.03.2016
Factory Building         20.00%         79,385,687         502,215         -         -         79,887,902         79,385,687         41,988         -         -         -         79,385,687         41,988         -         -         -         79,385,687         41,988         -         -         -         -         79,385,687         24,1988         - </td <td>1 Free Hold Lan</td> <td>nd</td> <td>0</td> <td>11,433,000</td> <td>F</td> <td>,</td> <td></td> <td>11,433,000</td> <td>•</td> <td>•</td> <td>•</td> <td>,</td> <td>11,433,000</td> <td>11.433,000</td>	1 Free Hold Lan	nd	0	11,433,000	F	,		11,433,000	•	•	•	,	11,433,000	11.433,000
Plant & machinery         20.00%         352,195,111         24,933,089         1,775,123         -         375,333,077         291,373,808         21,807,311         1,481,971	7 Factor Builds	line	20.00%	79.385.687	502,215	1	t	79,887,902	79,385,687	41,988	•	79,427,675	(6)	460,227
Motor Velucle         25.00%         27.567.231         14.659,100         -         -         42.226,331         19,368,250         1,840,342         - <td>3 Plant &amp; mach</td> <td>hipery</td> <td>20.00%</td> <td>352.195.111</td> <td>24,933,089</td> <td>1,775,123</td> <td>1</td> <td>375,353,077</td> <td>291,373,808</td> <td>21,807,311</td> <td>1,481,971</td> <td>311,699,148</td> <td>60.821.303</td> <td>63,653,929</td>	3 Plant & mach	hipery	20.00%	352.195.111	24,933,089	1,775,123	1	375,353,077	291,373,808	21,807,311	1,481,971	311,699,148	60.821.303	63,653,929
Electric Equipment         20.00%         4,807,500         137,194         951,603         -         3,993,091         2,937,607         653,416         657,416           Computer & Computer & Entitings & Longoist Interesting in the Entiting of Computer & Entitings & Entitlings & Entitlin	4 Motor Vehicle	9	25.00%	27,567,231	14,659,100	,		42,226,331	19,368,250	1,840,342	,	21,208,592	8,198,981	21,017,739
Computer & Descriptions & Engineer & Findings & 20.00%         1,422,257         -         -         1,163,305         190,725         -	5 Electric Equit	pment	20.00%	4,807,500	137,194	951,603	,	3,993,091	2,937,607	654,486	657,415	2,934,678	1.869,893	1,058,413
Furniture & Fittings & Sacts         20.00%         6.126,938         45,000         6,081,938         5,528,439         440,526         45,000           Capital WIP Fixed         Total         482,937,724         40,231,597         2,771,726         5,20,397,596         399,757,094         24,975,378         2,184,386	Computer &		20.00%	1.422,257	E	•	•	1,422,257	1,163,305	190,725	4	1,354,030	258,952	68,227
Capital WIP         Total         482,937,724         40,231,597         2,771,726         520,397,596         399,757,094         24,975,378         2,184,386	7 Furniture & F Guest House	Fittings & Assets	20.00%	6.126,938	F	45,000	1	6,081,938	5,528,439	440,526	45,000	5,923,965	598,499	157,973
Total 482,937,724 40.231,597 2,771,726 - \$20,397,596 399,757,094 24,975,378 2,184,386	1			ŗ	•	ı		1			1	and the second s	1	-
A THE STATE OF THE				482,937,724	40.231.597	2,771,726	•	520,397,596	399,757,094	24.975,378	2,184,386	422,548,088	83,180,630	97,849,509



#### 3. TRADE PAYABLES

Trade Payables other than Micro & small enterprises

Total

#### 4. OTHER CURRENT LIABILITIES

Current Maturities of Long Term Debt Statutory remittances Advance recevied from customer Others Total

#### 5. SHORT TERM PROVISIONS

#### Other provisions

Provision For Income Tax Provision for Leave Encashment Total

#### 7. LONG TERM LOANS AND ADVANCES

#### 7.1 Security deposit

Unsecured and Considered Good Loans and advances to related parties Total (A)

#### 8. INVENTORIES

(At Lower of cost and net realisable value)
Raw Material
Work in Progress
Finished Goods
Stores & Spares
Consumables
Stock of Traded Goods
Goods-in-Transit
Total
ERV

#### 9. TRADE RECEIVABLES

9.1 Other Trade Receivables
Unsecured and Considered Good
Total (B)

Total (A + B)

#### 10. CASH AND CASH EQUIVALENT

Balances with banks:
- current accounts
Cash on hand
Remittance in transit
Total

### 11. SHORT TERM LOANS AND ADVANCES

11.1 Advances recoverable in cash or in kind Advacne given to vendor's Unsecured and Considered Good Total (A)

As At	As At
16 31st March, 2015	31st March 2016 117,720,955
,955 55,942,456	117,720,955
As At	As At
116 31st March, 2015	31st March 2016
	1,966,433
- 8,581,358	290,070,858
,291 10,375,950	292,037,291
As At	As At 31st March 2016
SVASSA S	Jist march 2010
- 3,041,356 5,932 4,704,535	2,725,932
	2,725,932
As At	As At
016 31st March, 2015	31st March 2016
7,453 10,001,529	11,237,453
7,453 10,001,529	11,237,453
As At 016 31st March, 2015	As At 31st March 2016
5,830 4,199,471	97,835,830
0,817 6,665,892	226,120,817
	139,483,373 67,834,658
	9,562,415
	21,800,936 356,004
	562,994,033
4,033 172,382,979	562,994,033
As At 016 31st March, 2015	As At 31st March 2016
116,095,726 - <b>116,095,726</b>	
5000 VIII	
- 116,095,726	
As At	As At
	31st March 2016
54,808 26,012,482	102,054,808
55,856 4,403,999 30,462,500	6,855,856
	108,910,664.33
210 0000 0000 0000 0000 0000 0000 0000	As At
As At 2016 31st March, 2015	31st March 2016
	\$255 ***********************************
.016 31st March, 2015	\$255 ***********************************

11.2	Loans and advances to employees including Imprest Total (B)	4,669,377 <b>4,669,377</b>	30,908,136 <b>30,908,136</b>
11.3	Other loans and advances		
	Advance income-tax (net of provision for taxation)	6,291,408	1 100 245
	Prepaid expenses Total (C)	6,291,408	1,160,245 1,160,245
	Total (A+ B+ C)	40,910,656	53,701,496
12.	REVENUE FROM OPERATIONS	1.4.15 to 31.03.16	01,04,14 to 31,03,15
12.1	Revenue from Sales of Products		
	Manufacturead Goods	1,922,541,362	2,338,665,571
	Stock-In-Trade Total (A)	334,889,168 <b>2,257,430,530</b>	122,806,254 <b>2,461,471,825</b>
	· · · · · · · · · · · · · · · · · · ·		
12.2	Other Operating Revenue	2 512 570	042 220
	Miscellaneous Income (Scrap Sales) Total (B)	2,512,570 2,512,570	943,330 <b>943,330</b>
	Revenue from operations (A+B)	2,259,943,100	2,462,415,155
	Revenue nom operations (A+b)		
	A.W. 1878 1.110 A.110		
13.	OTHER INCOME  Net Gain on foreign currency transactions and translations	1.4.15 to 31.03.16	01.04.14 to 31,03.15 87,127,564
	Other non-operating income	E	57,127,304
	Total	<del>-</del>	87,127,564
14.	COST OF RAW MATERIAL AND CONSUMABLES	1.4;15 to 31,03,16	01;04.14 to 31.03.15
14.1	Material Consumed *		
14.7	Opening Stock	4,199,471	6,911,408
	Add: Purchases	1,763,308,169	1,497,097,685
	Less: Closing stock of Materials # Less: Stock In Transit #	97,835,830	4,199,471
	Total (A)	1,669,671,809	1,499,809,623
14.2	Consumbles Consumed		
	Opening stock of consumables Add: Purchase of Consumables	59,491,184 116,240,507	50,570,291 117,637,819
	Less: Closing Stock of consumable	77,753,077	59,491,184
	Total (B)	97,978,614	108,716,925
	Total (A) + (B)	1,767,650,423	1,608,526,548
15.	PURCHASE OF STOCK IN TRADE	1.4.15 to 31.03.16	01.04.14 to 31.03.15
15.1	Particulars Demostic A	247.780.062	117,076,486
	Domestic ^ Import ^	217,730,062	117,070,466
	TOTAL	217,730,062	117,076,486
16.	(INCREASE)/DECREASE IN INVENTORY Closing stock	1,4.15 to 31,03.16	01.04.14 to 31.03.15
	Finished Goods	139,483,373	84,792,419
	Work in Process	226,120,817	6,665,892
	Stock-in -Trade Less :Opening Stock	21,800,936	17,234,013
	Finished Goods	84,792,419	77,154,935
	Work in Process Stock-in-trade	6,665,892 17,234,013	12,240,498
	TOTAL	278,712,801	19,296,892
	ERV	278,712,801	19,296,892
			1

17.	EMPLOYEE BENEFITS EXPENSES	1,4,15 to 31,03,16	01.04.14 to 31.03.15
	Salaries, wages, bonus etc.	135,984,377	115,979,018
	Contribution to provident and other fund	1,900,690	3,373,447
	Leave Encashment	3,428,639	4,677,611
	Staff welfare expenses	17,675,352	20,763,243
	Employee stock option expenses	**************************************	
	TOTAL	158,989,058	144,793,319
18.	FINANCE COSTS	1,4,15 to 31.03.16	01.04.14 to 31.03.15
10,	I MANUE GGG1G	***************************************	<u> </u>
	Interest Expenses:		
	- Borrowings		11,125,762
	•		18,363,128
	Net loss on foreign currency transactions and transalations		
	TOTAL	<del>-</del>	29,488,890
19.	OTHERS EXPENSES	1.4.15 to 31,03.16	01\04.14 to 31.03.15
	Power and fuel	40,491,592	40,925,709
	Rent	8.052.430	3,540,000
	Repairs and Maintenance		.,
	Plant and Machinery	26,224,998	19,754,046
	Buildings	1,951,929	1,720,382
	Others	2,338,043	1,805,050
	Insurance	1,760,758	1,774,934
	Bank charges	4,698,350	7,180,175
	Freight and Forwarding	124,847,772	126,562,361
	Travelling and conveyance	24,360,613	18,969,389
	Net loss on foreign currency transactions	6,124,580	-
	Legal and Professional	3,685,214	3,625,804
	Rebate & Discount	1,321,983	206,010,847
	Advertising and Sales Promotion	6,918,387	5,552,201
	Communication	4,777,189	4,791,764
	Printing and stationery	567,462	430,182
	Loss on sale of fixed assets	587,340	10,311,002
	Miscellaneous	(387,179)	366,199
	TOTAL	258,321,459	453,320,046
	IVIAL	250,221,437	433,320,040